

# Build for revenue share

Your domain and customers. Our complete product engineering. Aligned earnings.

## 01 When this fits

You know a regulated or compliance-shaped market, can reach its buyers and want a product company rather than a supplier building a prototype you then have to finish.

## 02 The published route

### Qualifying product partnership

Usually 25-35% of revenue received | Term agreed per product

### Annual cap and lower share above it

Negotiated before build | Written in the contract

Prices exclude VAT. The signed proposal fixes scope and fees.

## 03 What you receive

- A jointly agreed complete product boundary, specification, distribution and operating plan before the build starts.
- Zero Drift's design, build, hosting and technical operation under the agreed share; no conventional build invoice for a qualifying partnership.
- An agreement covering product IP, reusable background tooling, hosting cost, revenue reporting, caps, termination, data export and a workable exit.

## 04 Acceptance

The complete agreed customer job can be sold and operated, not merely demonstrated. Its production, verification and handover boundaries are written down before either side commits.

## 05 Who decides and delivers

You: Own the business, customer relationship, sales and market decisions; bring domain authority and a credible distribution route.

Zero Drift: Define, engineer and operate the software, show the delivery and running-cost evidence, and remain accountable for the agreed technical work.

## 06 Agree before work starts

The domain founder keeps the business and product IP; Zero Drift retains reusable foundations. Revenue means receipts, not profit. Before a build commitment, the contract fixes the share, term, annual cap and lower tail, who pays hosting and third-party costs, reporting, termination and exit rights.

## 07 The honest boundary

The 25-35% range is a qualifying starting point, not a total-cost quote: without the negotiated cap, tail, costs and term, offers cannot be compared. This selective route is not a promise to fund every app idea.

## 08 Evidence and next step

[PECTECH supplier relationship and disclosure](#)

[Utility economics and their assumptions](#)

[Fixed-price alternative](#)

**Describe the market and distribution >**